

# *Evaluating the Growth*

## *The climate of your group/class*

**To be completed by the teachers and all members of the group/class**

■ **How many members of your class have been visited by a worker in the class?**

- \_\_\_ All of them
- \_\_\_ All but a few
- \_\_\_ Some of them
- \_\_\_ None

■ **How many members enrolled in your class have been contacted by phone in the past 3 months:**

- \_\_\_ All
- \_\_\_ Those absent
- \_\_\_ Some
- \_\_\_ None

■ **How many prospects assigned to your class/dept. have been visited?**

- \_\_\_ All of them
- \_\_\_ Most of them
- \_\_\_ Some of them
- \_\_\_ None

■ **How many prospects have been contacted by e-mail, phone, or post card?**

- \_\_\_ All of them
- \_\_\_ Most of them
- \_\_\_ Some of them
- \_\_\_ None

■ **How often do you or someone in class make a follow up contact with someone who visits your class?**

- \_\_\_ Always
- \_\_\_ Frequently
- \_\_\_ Sometimes
- \_\_\_ Never

■ **How many of your class members regularly participate in some type of outreach effort?**

- \_\_\_ All of them
- \_\_\_ Those who can
- \_\_\_ Outreach leaders
- \_\_\_ None

## **Score your evaluation**

- 20 points for each first answer
- 10 points for each second answer
- 5 points for each third answer
- Write your score:
- \_\_\_\_\_

- 100-120 Excellent
- 60-100 Need to improve
- 30-50 Help!

## **Questions to answer**

- If your first time guests are not returning, do you know why?
- Does your class/department have a greeter or greeters?
- By what means are persons contacted?
- How are first time guests greeted when they come to class?
- Who contacts them after class?
- When are they contacted?
- Are newcomers offered to be enrolled their first visit?

Action Plan:As a result of your evaluation what will you do to improve?

- List ways you can improve greeting and enrollment efforts on Sunday a.m.:
- What do you need to do to be sure first time guests are offered to be enrolled?
- Who will plan follow up visits and contacts of guests?
- What will you do to improve how you assign prospect follow up?
- How will you help your class/dept. do a better job of including guests in class fellowships and other class outings?